



GEO Speaking & Workshop Opportunities

GEO staff and board members welcome opportunities to speak to grantmakers on topics related to organizational effectiveness. We are prepared to speak about or lead workshops on the following topics. Recommended times are negotiable. Each topic has an accompanying publication.

Topic	90-minute dialogue <i>*keynote version available</i>	3-hour workshop <i>min: 16; max 32</i>
<p>Listen, Learn, Lead – Grantmaking practices that support nonprofit performance & results</p> <p>While most efforts to improve nonprofit effectiveness are directed at building <i>nonprofit</i> capacity, GEO’s work addresses <i>grantmaker</i> practices that help or hinder nonprofit performance. For example, too often foundations practices and priorities are disconnected from the real needs and challenges of nonprofits on the ground. This session examines promising ways to make the greatest difference to the performance and results achieved by grantees. Workshop participants leave with specific action plans for improving practice appropriate to their own setting.</p>	✓*	✓
<p>Investing in Leadership</p> <p>Capacity-building interventions often fail if strong organizational leadership is not first in place. Therefore, leadership is a key area to for grantmaker investment. This session describes promising grantmaking practices in leadership development that build organizational capacity to deliver upon their missions.</p>	✓*	
<p>Learning for Results</p> <p>What does it take to be a learning organization that improves the performance of grantee organizations and the results achieved through the investment of grantmaking dollars? GEO helps translate the theory of organizational learning into organizational practice. In the very interactive workshop version, participants share stories, learn with peers and identify successful learning practices for their own organization.</p>	✓	✓
<p>General Operating Support</p> <p>The most basic function of philanthropy is to distribute money. And yet, rarely do grantmakers talk explicitly about money and how the structure, requirements and conditions connected to grants impact nonprofit success. GEO brings one of philanthropy’s “elephants in the room” out into the open to help grantmakers examine when and how general operating support is the best strategy for their organization and grantees.</p>	✓*	

Most GEO representatives require reimbursement for travel expenses. We would appreciate an honorarium depending on the size and length of the engagement — to support GEO’s ongoing work. First consideration is given to gatherings of funders, which includes events hosted by organizations such as United Ways, Regional Associations of Grantmakers or affinity groups.

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If you would like a representative of GEO to speak at an upcoming event or lead a workshop hosted by your organization, please complete and submit the form below and email to actionlearning@geofunders.org or fax to 202-898-0318.

Contact Information

Organization Name: _____

Contact Person & Title: _____

Phone: _____ Email: _____

Session Information

Today's Date: _____

Date(s) of Entire Event: _____ Date & Time of Session: _____

Location: _____

Est. Attendance of Session: _____ Percentage Grantmakers: _____

1. Please select the topic you'd like GEO to speak about.
 Listen, Learn, Lead; circle: (d)ialogue or (w)orkshop
 Investing in Leadership
 Learning for Results; circle: (d)ialogue or (w)orkshop
 General Operating Support
 Other: _____
2. Please briefly describe the audience of this session (i.e., roles, interests, etc.)
3. Do you have a preference as to who speaks on behalf of GEO? If so, who?
4. If the person you would most like to attend is unavailable, would a different GEO representative be acceptable?
5. When is a response from GEO required?